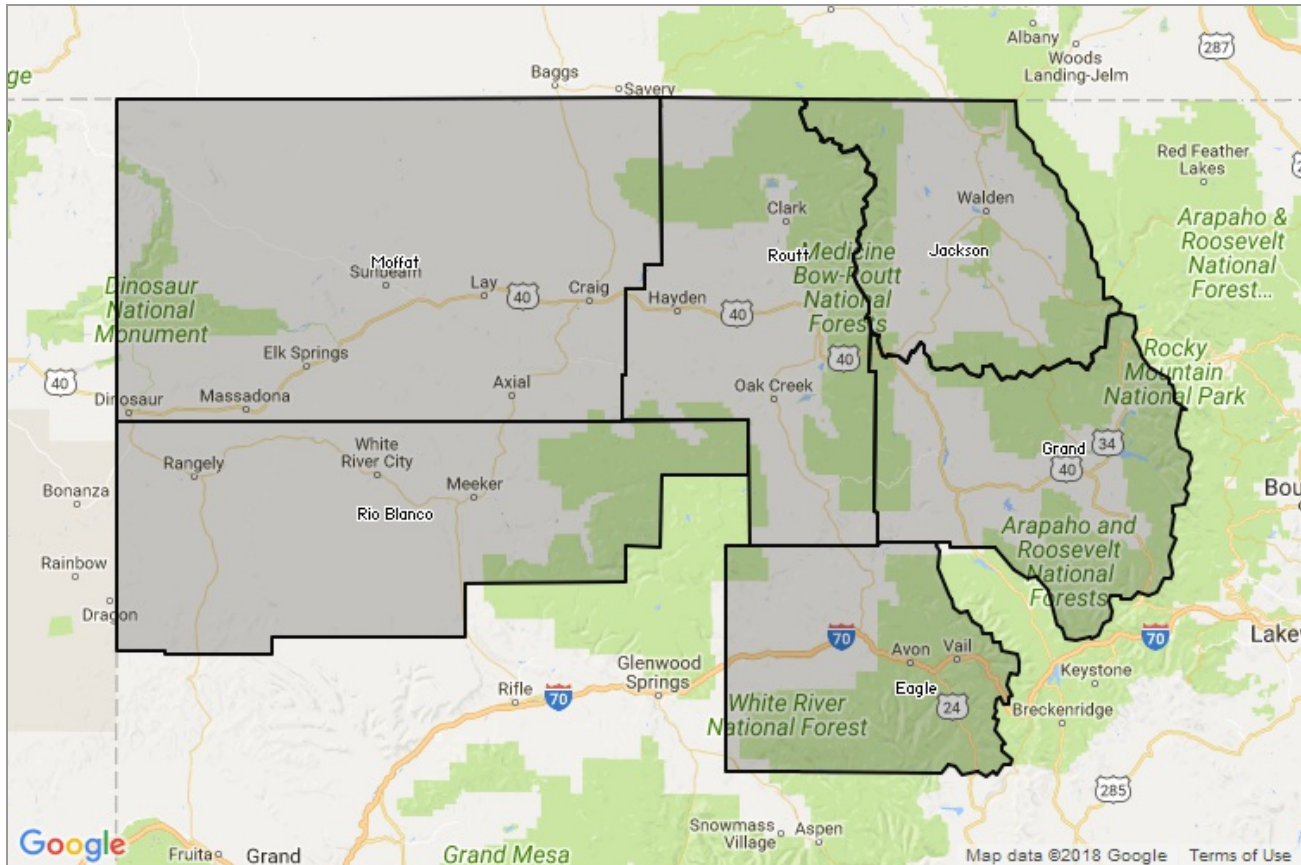




STEAMBOAT SPRINGS BOARD of REALTORS®

MARKET DATA REPORT

Monthly Market Data Report



Report Characteristics

Report Name:
Monthly Market Data Report

Report Date Range:
4/2017 – 4/2018

Filters Used:
Location

Avg/Med: Avg Only

Include Metrics By: County

Run Date: 05/09/2018

Scheduled: No

Presented by

**Steamboat Springs Board of
REALTORS®**

Colorado Real Estate License: 40043155

(970) 879-4663

<http://www.ssbr.org/>

625 S. Lincoln, #202
P. O. Box 775103
Steamboat Springs, CO 80477

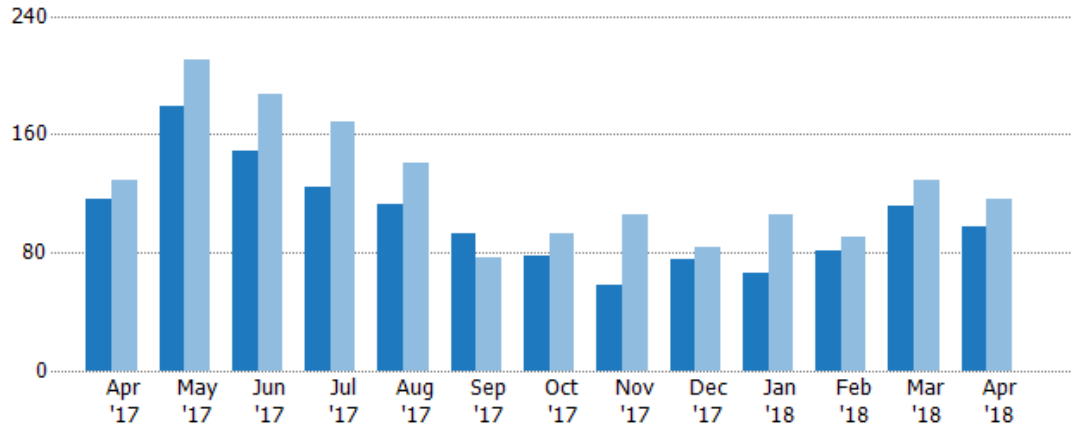
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Apr '18	98	-15.5%
Apr '17	116	-10.1%
Apr '16	129	8.5%



Current Year	116	179	149	124	113	93	78	58	75	66	81	112	98
Prior Year	129	210	187	169	141	77	93	106	84	106	91	129	116
Percent Change from Prior Year	-10%	-15%	-20%	-27%	-20%	21%	-16%	-45%	-11%	-38%	-11%	-13%	-16%

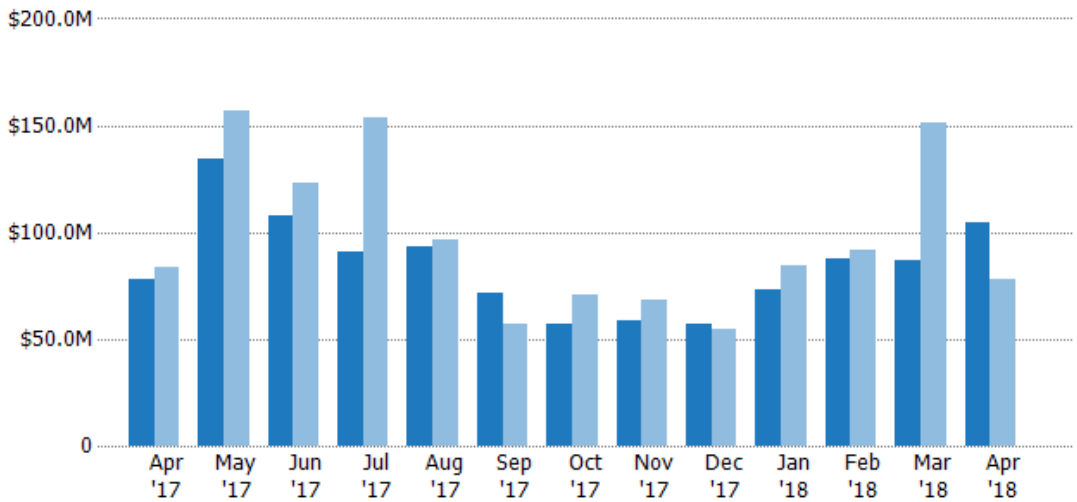
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Apr '18	\$105M	34.1%
Apr '17	\$78.2M	-6.3%
Apr '16	\$83.5M	14.6%



Current Year	\$78.2M	\$134M	\$108M	\$91M	\$93.2M	\$71.7M	\$57.1M	\$58.4M	\$57.2M	\$73.1M	\$87.9M	\$86.5M	\$105M
Prior Year	\$83.5M	\$157M	\$123M	\$154M	\$96.4M	\$57M	\$70.7M	\$68.7M	\$54.6M	\$84.1M	\$91.3M	\$151M	\$78.2M
Percent Change from Prior Year	-6%	-14%	-12%	-41%	-3%	26%	-19%	-15%	5%	-13%	-4%	-43%	34%

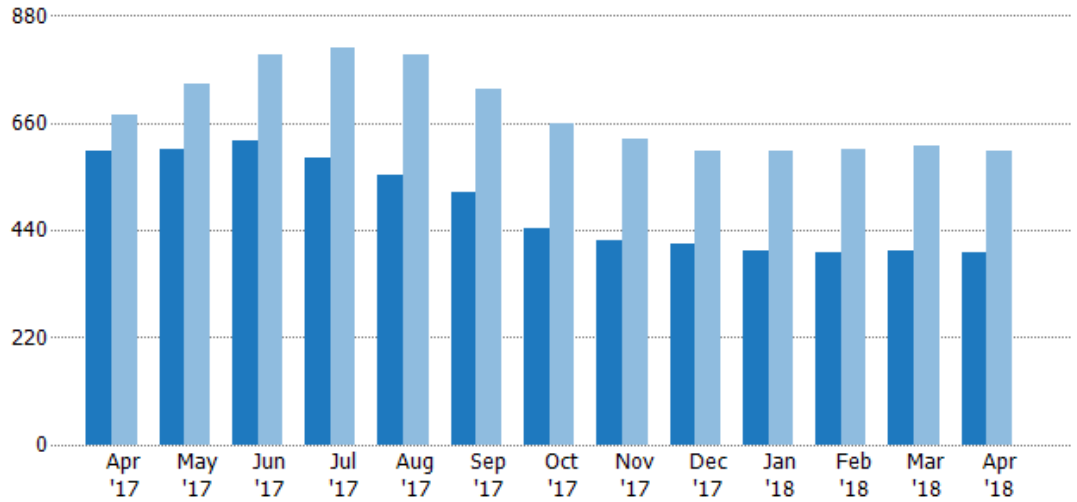
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Count	% Chg.
Apr '18	393	-34.7%
Apr '17	602	-11.2%
Apr '16	678	13.6%



Current Year	602	607	623	587	552	518	443	419	412	398	394	398	393
Prior Year	678	740	800	814	802	731	658	627	603	602	606	613	602
Percent Change from Prior Year	-11%	-18%	-22%	-28%	-31%	-29%	-33%	-33%	-32%	-34%	-35%	-35%	-35%

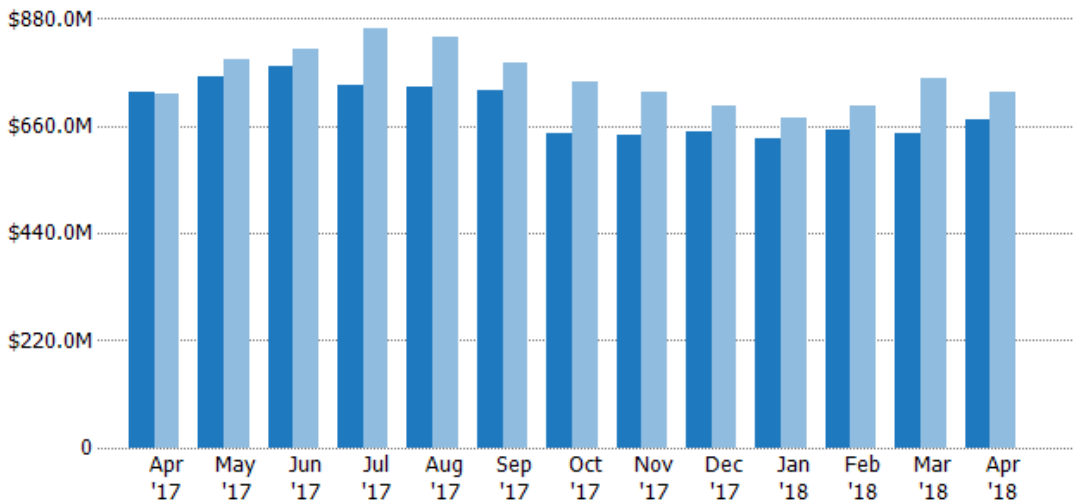
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Volume	% Chg.
Apr '18	\$672M	-8.1%
Apr '17	\$731M	0.8%
Apr '16	\$725M	7.1%



Current Year	\$731M	\$762M	\$783M	\$743M	\$741M	\$735M	\$644M	\$642M	\$647M	\$635M	\$654M	\$644M	\$672M
Prior Year	\$725M	\$796M	\$820M	\$860M	\$844M	\$790M	\$751M	\$730M	\$701M	\$677M	\$701M	\$759M	\$731M
Percent Change from Prior Year	1%	-4%	-4%	-14%	-12%	-7%	-14%	-12%	-8%	-6%	-7%	-15%	-8%

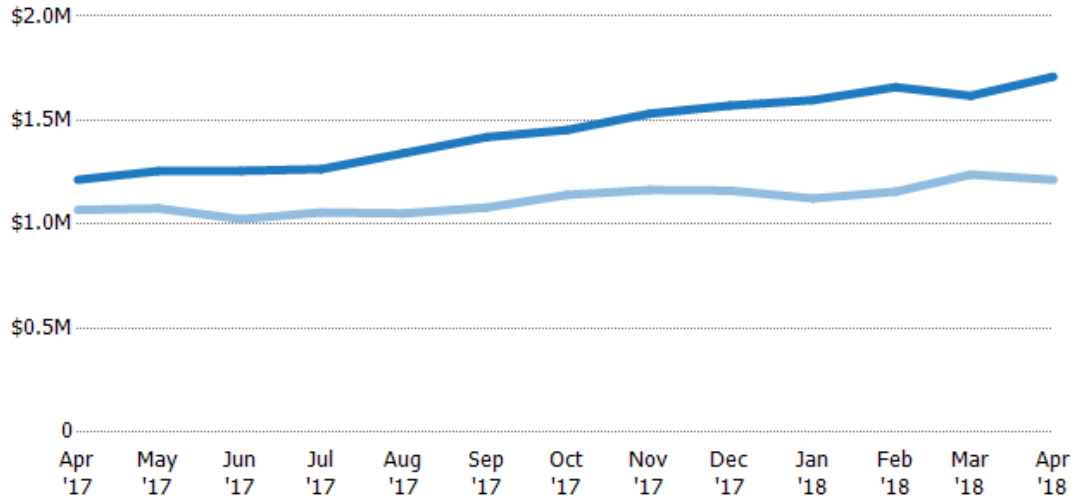
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Price	% Chg.
Apr '18	\$1.71M	40.8%
Apr '17	\$1.21M	13.6%
Apr '16	\$1.07M	-5.7%



Current Year	\$1.21M	\$1.26M	\$1.26M	\$1.26M	\$1.34M	\$1.42M	\$1.45M	\$1.53M	\$1.57M	\$1.6M	\$1.66M	\$1.62M	\$1.71M
Prior Year	\$1.07M	\$1.08M	\$1.02M	\$1.06M	\$1.05M	\$1.08M	\$1.14M	\$1.16M	\$1.16M	\$1.12M	\$1.16M	\$1.24M	\$1.21M
Percent Change from Prior Year	14%	17%	23%	20%	28%	31%	27%	32%	35%	42%	43%	31%	41%

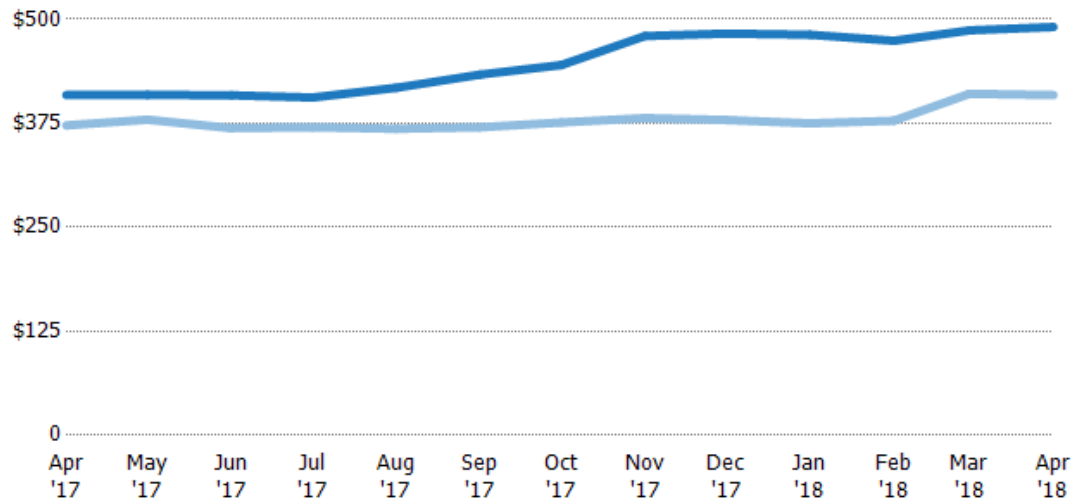
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

County: 6 Selected

Month/Year	Price/sq ft	% Chg.
Apr '18	\$491	20%
Apr '17	\$409	9.8%
Apr '16	\$372	2.5%



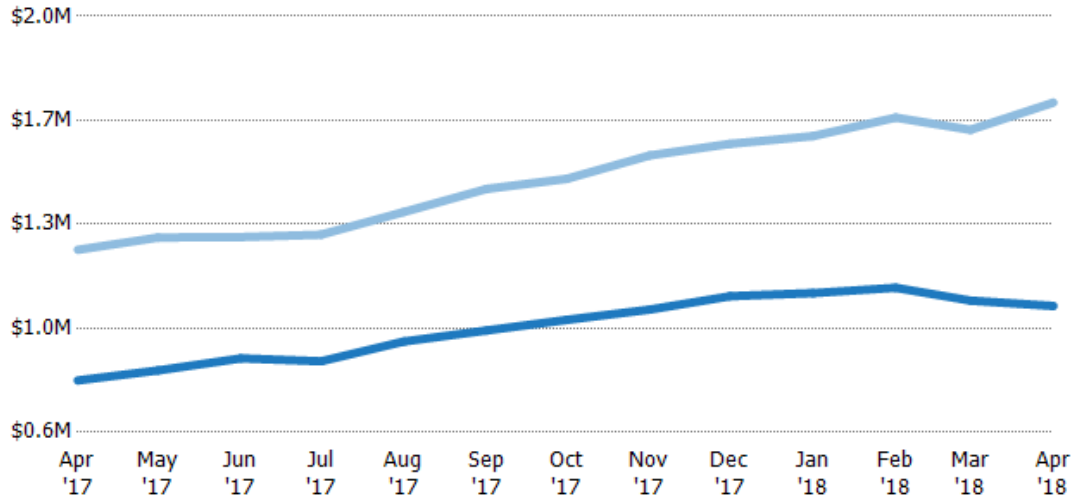
Current Year	\$409	\$409	\$409	\$406	\$418	\$434	\$445	\$480	\$483	\$481	\$474	\$487	\$491
Prior Year	\$372	\$379	\$369	\$370	\$368	\$370	\$376	\$381	\$379	\$375	\$378	\$410	\$409
Percent Change from Prior Year	10%	8%	11%	10%	13%	17%	18%	26%	27%	28%	25%	19%	20%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

County: 6 Selected



Avg Est Value	\$775K	\$808K	\$849K	\$839K	\$906K	\$943K	\$978K	\$1.01M	\$1.06M	\$1.07M	\$1.09M	\$1.04M	\$1.03M
Avg Listing Price	\$1.21M	\$1.26M	\$1.26M	\$1.26M	\$1.34M	\$1.42M	\$1.45M	\$1.53M	\$1.57M	\$1.6M	\$1.66M	\$1.62M	\$1.71M
Avg Listing Price as a % of Avg Est Value	157%	155%	148%	151%	148%	151%	149%	151%	148%	149%	153%	155%	167%

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: Monthly Market Data Report

Run Date: 05/09/2018

Scheduled: No

Report Date Range: From 4/2017 To: 4/2018

Information Included

- | | |
|--|--|
| <input checked="" type="checkbox"/> Include Cover Sheet | <input checked="" type="checkbox"/> Averages |
| <input type="checkbox"/> Include Key Metric Summary | <input checked="" type="checkbox"/> Include Appendix |
| <input checked="" type="checkbox"/> Include Metrics By: County | <input type="checkbox"/> Medians |

MLS Filter

MLS: All

Listing Filters

Property Types: All

Sales Types: All

Price Range: None

Location Filters

State: All

County:	Eagle County, Colorado	Grand County, Colorado	Jackson County, Colorado
	Moffat County, Colorado	Rio Blanco County, Colorado	Routt County, Colorado

ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Average Listing Price
- Average Listing Price per Sq Ft
- Average Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Average Sales Price
- Average Sales Price per Sq Ft
- Average Sales Price vs Listing Price
- Average Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 4/2018 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area